



Agency Operations Weekly Activity Report

Division of Liquor Control

Monday, Sept. 12, 2016

Recent Activity & Stakeholder Communications:



Product Inventory and Listing Process

The Division of Liquor Control has communicated to all Brokers and Suppliers changes regarding product inventory and product listing. We would also like for you to be aware of the following updates.

Warehouse Inventory Reduction

As part of the evolving liquor enterprise in Ohio, it is necessary to perform a warehouse inventory reduction and optimize the inventory available within the Contract Liquor Agencies. This reduction will be planned ahead of the holiday selling season to ensure the warehouses have space to accept Value Added Packages (VAP) and holiday level inventory.

We have identified 1,000 SKUs that will be removed from the warehouses and will no longer be available for ordering. These slow-moving products represent only 4% of sales in Ohio. Our intention is to sell through the existing inventory that is presently within the Agencies. DOLC will make every effort to transfer products between Agencies to meet customers' needs. The warehouses have been notified to sequester these products. These items will not be available for order from the warehouse effective immediately. We will publish the complete list of products by Oct. 3, 2016.

Process for Product Listing and Delisting

As we prepare to roll out Phase 2 of the Liquor Modernization Project, we are continuing to evaluate many of our business processes based on industry best practices. One of the primary areas we are heavily focusing on is the way in which products are listed and delisted. We are currently updating those processes and will share them with you in the first quarter of 2017. Until the new processes are complete, it will be necessary for us to temporarily suspend all new product listings.

If there are any questions, please contact Jennifer Richardson, Merchandising Manager, at 614-728-4784.



August Sales Reporting Closed

The sales for August have been verified by Agency Operations and are now closed. Please note that no August sales can be posted as of today, Sept. 12. If there are sales corrections that need to be made for August (or prior), they must be made using a current date.



Agency Surety Bonds

The Agency contract requires all Contract Liquor Agencies to acquire a Surety Bond. These Bond renewals are due to DOLC **no later than Oct. 1, 2016** for the Oct. 1, 2016 – Sept. 30, 2017 bond period.

Please send proof of your Surety Bond renewal to the following address:

**Division of Liquor Control
Agency Operations Section
Attention: Chris Hill
6606 Tussing Road, Reynoldsburg, Ohio 43068**

Or fax to: **(614) 728-1281**



Agency Audits

DOLC Auditors will continue conducting Agency audits over the next two months. All audits are scheduled to be completed by Oct. 31, 2016. If you have questions about the audit schedule, please contact your auditor directly.



September New Items

More than 20 new Spirits items were listed for September, including Skyy Infusions Bartlett Pear Vodka, Dayton Gin, Wild Turkey Russell's Reserve Rye, and more.

See the complete list at: http://www.com.ohio.gov/documents/liqr_newProducts.pdf

Know additional people who would like this weekly report?

Send their email addresses to: matt.mullins@com.state.oh.us